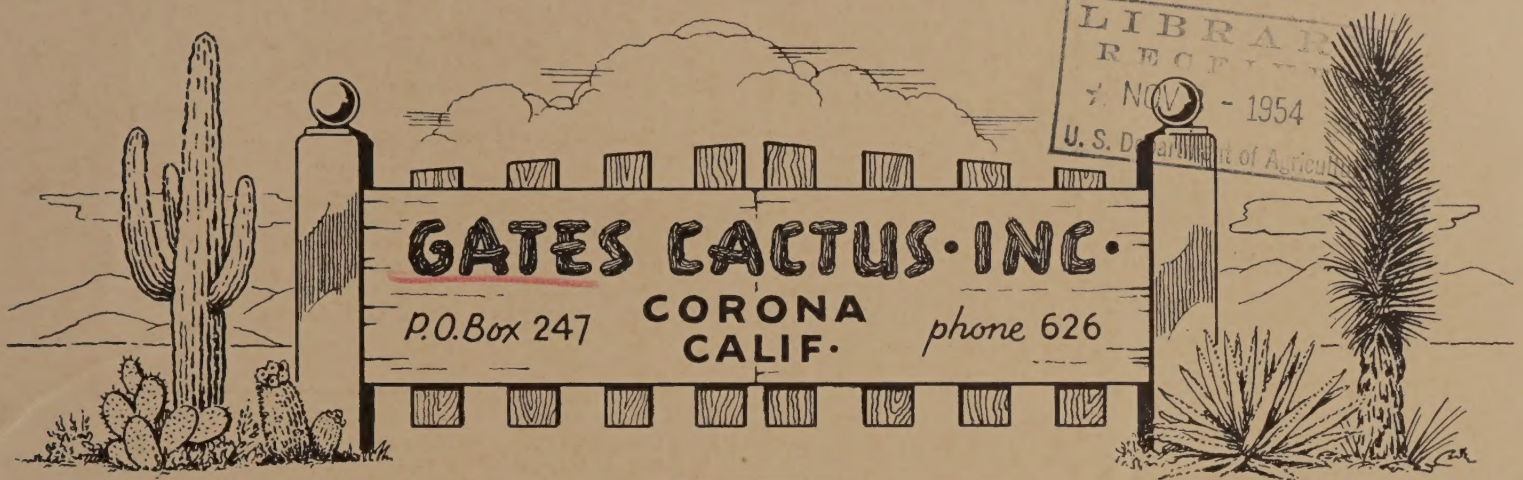


62,09

# WINTER PRICE LIST 1954-1955



OREOCEREUS CELSIANUS

## WHOLESALE TERMS

Cash with order. Packed F.O.B. Corona. 50% cash advance with C.O.D. orders. Minimum wholesale order \$5.00. Hundred rate prices apply on twenty-five or more of one kind. For prices on smaller lots of a kind, see notation at heading of the general listings.

## TRANSIT LOSSES

The goods are yours when delivered to the transportation company. Claims for heating, freezing, delay or poor handling must be taken up with the transporting agency.

In order that you may properly make claim upon the transportation company for transit losses, always ask the delivering agent for a bad order inspection.

## LABELING

We label with plant names only when requested.

## QUANTITY DISCOUNTS

On shipments amounting to—

\$ 50.00 or more	5%	\$100.00 or more	10%
\$250.00 or more	15%	\$500.00 or more	20%

Quantity discounts apply to cash or C.O.D. orders. Customers who have established account standing, will be billed at the hundred rates and the above discounts will be allowed if remittance is mailed within twenty one days of invoice date.

## SATISFACTION GUARANTEED

We guarantee quality and fair value. If not satisfied on these points return the goods at once at our expense for full refund.



## OVER THE GARDEN GATE

### HI NEIGHBORS:

The last time I chatted with you over the gate, I was not in very good shape. In fact had to spend most of my time in a reclining chair. Now even though I'll never run any more races, I'm feeling a lot better and running the place all day long. It makes me feel good to get all around and see the tremendous stock of fine plants we have. You know there is a lot of joy in seeing a good job well done.

But we have something to say of still greater interest to you. That's our JUBILEE ASSORTMENT to celebrate twenty-five years in the cactus business and fifty years in the ornamental nursery business. It's not our custom to be offering bargains. We think that good merchandise should be fairly priced and bring that price. However, we feel like celebrating so are making our JUBILEE ASSORTMENT offer. It's 500 plants in 20 kinds for only \$25.00. It's not an offer of plants at \$5.00 per 100 but an offer of 500 at this rate. Orders

in multiples of \$25.00 will receive more kinds. Here's what you will get: 200 of our \$5.00 group, 200 of our \$7.50 group and 100 of our \$10.00 group, a total of \$35.00 worth for only \$25.00. Most of you know how generous our sizes are and that we like to tell you what size you will get for a certain price. Of course our regular quantity cash discounts do not apply to this JUBILEE ASSORTMENT offer and it's only good until our new price list comes out early next year. Send in your orders now. Our packing crew is ready and waiting to select your orders out of two or three million plants.

Adios

Howard Gates

P.S. With this you will receive a copy of our retail list. It offers many kinds that we do not have in wholesale quantities. You may order them in any quantity from one to as many as we can spare, at half price, F.O.B. Corona.

H. G.

### ASSORTMENTS

To those who only wish a few of a kind, we recommend our assortments. They are made up of carefully selected plants from each price group and often include some kinds that we do not have in large enough quantity to list. Every one is a good kind and worthy of a place in the assortment. In the first four assortments listed below, we always put in equal numbers of each kind included. The other assortments will vary in numbers of a kind owing to the purpose of the assortment and stock limitations.

**MINIATURE**—Tiny all cactus or cactus and succulents mixed for 1 1/4 in. pots. \$3.00 per 100.

**SUNSET**—All cactus, all succulents or mixed as requested for 2-2 1/2 in. pots at \$5.00 per 100.

**GOLDEN WEST**—Larger plants of the Sunset group for 2 1/2-3 1/2 in. pots at \$7.50 per 100.

**LITTLE JEWEL**—These are the slow growing choice cactus of our price group "B" for 2-2 1/2 in. pots at \$7.50 per 100.

**ROYAL**—Larger or choicer plants for 2 1/2-3 1/2 in. pots. Please say whether large size or choicer kinds are preferred. \$10.00 per 100.

**SUPER**—Larger or choicer plants for 3-4 in. pots. Please say whether large plants or smaller choice items for fanciers are desired \$15.00 per 100.

**SUPER DUPER**—Still larger or better plants as preferred. \$25.00 per 100.

**GATES DISH GARDEN ASSORTMENT**—Carefully selected cactus and succulents in varying numbers from all size and price groups for the purpose of making up complete, well balanced dish gardens. \$6.00 per 100.

**JUBILEE**—Special bargain of 500 assorted plants in our A, B and C groups for \$25.00. Good for life of this price list only.

### NURSERY GROWN CACTUS ARE REALLY BETTER

Prices listed for 100 of a kind. For ten or more of a kind and less than twenty-five, add 20% service charge. If you desire less than ten of a kind, order one of our assortments and ask for as large a variety as possible. Since these prices are wholesale, \$5.00 is the minimum per order. Approximate sizes of the plants we offer, are given in inches below the price group headings. For quantity discounts see "Terms" on the first page.

CACTUS PLANTS	Price Group Price per 100	A \$5.00	B \$7.50	C \$10.00	D \$15.00
ASTROPHYTUM Capricorne Goat's Horns. Globular, usually five angled, covered with white dots, weak twisted spines.....				1 1/2-2	
ASTROPHYTUM myriostigma. Spineless Bishop Cap. Globular, usually five angled, covered with white dots, yellow flower.....				1 1/2-2	
ASTROPHYTUM ornatum. Spiny Bishop Cap. Globular, usually five angled, many white dots, stout spines, yellow flower.....				1 1/2-2	2-2 1/2
CARNEGIA gigantea. Arizona Giant. Globular, becoming heavy columnar, many ribbed, short stout spines.....				2-2 1/2	2 1/2-3
CEPHALOCEREUS chrysacanthus. Stout, columnar, bright yellow spines.....				3-5	
CEPHALOCEREUS mezcalaensis. Stout columnar, fluted, short spines, new.....	1 1/2-2		2-3	3-4	
CEPHALOCEREUS palmeri. Stout columnar, yellow spines, slightly woolly.....				3-5	
CEPHALOCEREUS sartorianus. Stout columnar, yellow-brown spines.....			3-5		
CEPHALOCEREUS senilis. Mexican Old Man. Stout columnar, covered with long white hair..				1 1/2-2	2-2 1/2
DOG TAILS. Slender cactus suitable for animal tails, assorted.....	2-3		3-5		
DOLICHOTHELE longimamma. Green Fingers. Long, green nipples, short weak spines, yellow flowers.....			1 1/2-2	2-3	
ECHINOPSIS calochlora. Shining Ball. Glossy yellow-green, globular plant, large white flower.....			1 1/2-2		
ECHINOPSIS campylacantha. Globular, long incurved brown spines, very large pale pink flower.....			1 1/2-2		
ECHINOPSIS Hybrids. Easter Lily Cactus. Globular, some long, some short spined, very large pink or white flowers.....	1 1/2-2		2-3	3-3 1/2	
ECHINOPSIS mirabilis (Setiechinopsis). Very unusual, dwarf, cob shaped, dark body, slender, white night flower.....			1 1/2-2		



# GATES CACTUS, INC.

Corona, Calif., \_\_\_\_\_, 19\_\_\_\_

Ship to \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

How Ship	When
----------	------

**Where if Different from Above** \_\_\_\_\_

Terms \_\_\_\_\_ Salesman \_\_\_\_\_

(Terms cash or 50% cash and balance Express C.O.D. to un-established accounts)

[illegible]

Signature of Purchaser \_\_\_\_\_

## Quantity growers of quality cactus and succulent plants

Corona, Calif., \_\_\_\_\_, 19\_\_\_\_

Ship to \_\_\_\_\_

How Ship \_\_\_\_\_ When \_\_\_\_\_

**Where if Different from Above** \_\_\_\_\_

**Terms** \_\_\_\_\_ **Salesman** \_\_\_\_\_

(Terms cash or 50% cash and balance Express C.O.D. to un-established accounts)

[illegible]

Signature of Purchaser \_\_\_\_\_



	Price Group Price per 100	A \$5.00	B \$7.50	C \$10.00	D \$15.00
ECHINOPSIS multiplex. Pink Easter Lily. Globular, spiny, very large pink flowers. Day bloomer.		1½-2	2-2½	2½-3	3-3½
ESCONTRIA chiotilla. Columnar, few light green ribs, light colored spines, very attractive			2-3	3-5	
ESPOSTOA lanata. Old Man of the Andes. Stout columnar, covered with soft white wool.			1½-2	2-2½	2½-3
FEROCACTUS latispinus. Flattened globular, broad spined barrel cactus.				2-2½	2½-3
FEROCACTUS melocactiformis. Globular, light green, yellowish spines.			1½-2		
FEROCACTUS peninsulae. Globular, brown spines.			1½-2		
FEROCACTUS rectispinus. Globular barrel, long straight or curved spines.			1½-2		
FEROCACTUS Townsendianus. Townsend's Barrel. Globular, green plant, gray to red spines			1½-2	2-2½	2½-3
HAMATOCACTUS setispinus. Strawberry Cactus. Globular, light brown spines, yellow flower. Free bloomer.		1½-2	2-2½	2½-3	
LEMAIREOCEREUS dumortieri. Stout columnar, fin like ribs, rather weak white spines.			2-2½	2½-3½	3½-5
LEMAIREOCEREUS marginatus. Organ Pipe. Tall columnar, few ribs, bright green		2-3	3-5		
LEMAIREOCEREUS pruinosus. Blue Mitre. Heavy, angular, columnar, bluish		1½-2			
LEMAIREOCEREUS queretaroensis. Stout columnar, green, short spined.		2-3	3-5		
LEMAIREOCEREUS stellatus. Stout columnar, gray to purplish body, short spines.			2-2½		
LEMAIREOCERUS weberi. Columnar, angled, brown spines.		2-3	3-4		
LOBIVIA, binghamiana. Clustering, globular, green, short gray spines, many red flowers.			1¼-1½	1½-2	
LOBIVIA famatimensis. Orange Cob Cactus. Cob shaped, short spined, flowers may be orange, yellow or red.			1¼-2		
LOPHOCEREUS schottii. Crested Cereus. Stout columnar, 4-5 ribs, fewer and shorter spines.		1¾-2¼	2½-3		
MACHAEROCEREUS gummosus. Angled, tall, columnar, rare.				2½-3	
MAMMILLARIA bocasana. Powder Puff. Flattened globular, white hair over short hooked spines, yellow to pink flower.			1½-2	2-2½	
MAMMILLARIA campotricha. Bird's Nest Cactus. Hemispherical with long nipples, tipped with weak soft spines, yellow flower.			1½-2	2-2½	
MAMMILLARIA celsiana. Globular, densely covered with short, creamy yellow spines.			1½-2		
MAMMILLARIA compressa. Hemispherical, green nipples, long spines.			1½-2	2-2½	
MAMMILLARIA decipiens. Gnome's Pincushion. Hemispherical, soft green nipples, weak whitish spines, white flower.			1½-2	2-2½	
MAMMILLARIA dolichocentra. Ruby Dumpling. Globular, brown spines, rose flower.			1½-2	2-2½	
MAMMILLARIA durispina. Globular, short, black tipped spines, ruby flower.			1½-2	2-2½	2½-3
MAMMILLARIA echinaria. Clustering columnar, straight yellow spines, yellow flower.			1½-2	2-3	
MAMMILLARIA elongata. Golden Stars. Clustering, columnar, appressed yellow spines, yellow flower.			2-2½		
MAMMILLARIA hahniana. Old Woman Cactus. Flattened globular, white spines, becoming hairy, rose pink flower.			1½-2	2-2½	2½-3
MAMMILLARIA kewensis. Globular, brown spines, rosy flower.			1½-2	2-2½	
MAMMILLARIA magnimamma. Hemispherical, large nipples, short curved spines.			1½-2		
MAMMILLARIA mystax. Globular, many varicolored spines, pretty orange red flower.			1½-2		
MAMMILLARIA perbella. Globular, very short white spines, numerous small bright pink flowers			1½-2		
MAMMILLARIA rhodantha. Rainbow Pincushion. Globular, numerous yellow to brown spines, ruby flower.			1½-2	2-2½	
MAMMILLARIA vaupellii. Vaupel's Pincushion. Tall globular, very short amber spines, ruby flower.			1½-2		
MAMMILLARIA wildii. Fish Hook Pincushion. Globular clustering, harmless short spines, one tiny fish hook to each nipple, very free blooming.			1½-2		
MAMMILLARIA winteriae. Flattened globular, very large four angled, blue green nipples, very large flesh colored flower.			1½-2		
MONVILLEA diffusa. Slender, columnar, rather soft spines, white night flower.			3-5		
MYRTILLOCACTUS geometrizans. Blue Myrtle. Columnar, angular, covered with bluish white powder. Branches freely when older.		2-3	3-4		
NOTOCACTUS apricus. Sun Cups. Globular, soft gray-brown spines, Large yellow flower.			1½-2	2-2½	2½-3
NOTOCACTUS submammulosus. Lemon Ball. Globular, short stout spines, many yellow flowers in summer.			1½-2	2-2½	
NOTOCACTUS ottonis. Indian Head. Globular, weak brown spines, yellow blooms all summer			1½-2	2-2½	
NOTOCACTUS scopa. Silver Ball. Globular, short weak silvery spines, centrals red tipped, yellow flowers.			1½-2	2-2½	
NYCTOCEREUS serpentinus. Snake Cactus. Fluted columnar, short brown spines, large white night flower.			3-5		



	Price Group Price per 100	A \$5.00	B \$7.50	C \$10.00	D \$15.00
OPUNTIA hamiltoniae. Columnar with few spines on definite ribs, yellow flower.....	2-3				
OPUNTIA mammillata. Boxing Glove. Columnar, short spined. Soon forms strange twisted fasciations.....	2-3		3-5		
OPUNTIA microdasys. Bunny Ear. Rounded pads bearing clusters of tiny yellow spicules....	2-3		3-5		
OPUNTIA microdasys var. Honey Mike. Bunny ears with harmless cream colored spines.....			3-5		
OPUNTIA monacantha. (Vulgaris). Green pads, few spines, yellow flowers.....	2-3				
OPUNTIA rufida. Cinnamon Cactus. Rounded pads bearing clusters of reddish-brown spicules.....	2-3		3-5		
OPUNTIA schickendantzii. Mule Ears. Elongated pads, short light brown spines.....	2-3		3-5		
OPUNTIA Vilis. Dwarf Mexican Tree. Freely branching, very useful when small tree shaped plant is desired.....	2-3		3-5		
OREOCEREUS celsianus. Old Man of the Andes. Very stout columnar, very long white hair over stout reddish brown spines.....			1½-2	2-2½	2½-3
PACHYCEREUS pringlei. Mexican Giant. Heavy columnar, short, stiff gray spines.....	2-2½		2½-3		
TRICHOCEREUS spachianus. White Torch Cactus. Fluted, heavy columnar, short brown spines	2-2½		2½-3	3-5	
ZYGOCACTUS truncatus. Christmas Cactus. Freely branching, short flat spineless joints, bright pink flower in winter.....			2½-4	4-6	

#### SUCCULENT PLANTS

AGAVE victoriae-reginae. Dwarf. Short, rigid, dark green leaves, no teeth, irregular white markings.....		2-3	3-4	4-5	
ALOE beguinii. Pearl Aloe. Dwarf, thin pointed leaves bearing white dots.....	2-2½	2½-3			
ALOE humilis brevifolia. Rosettes, pearl gray leaves, salmon flower.....	2-2½	2½-3	3-4		
ALOE humilis globosa. Crocodile Aloe. Incurved leaves, more compact than Brevifolia.....	2-2½	2½-3			
ALOE hum-vir. Needle Aloe. Slender, erect, toothed green leaves.....	2-3	3-4	4-5		
ALOE microstigma. Tall gray leaves, many small white dots.....	2-3				
ALOE mitriformis. Blue and Gold. Broad blue leaves with yellow teeth.....	2-2½	2½-3	3-4		
ALOE nobilis. Gold Tooth. Rosettes, dark green leaves, yellow teeth.....	2-2½	2½-3	3-4		
ALOE striata. Rosettes, broad toothless leaves, brightly colored.....	2-3				
ALOE variegata. Tiger Aloe. Triangular, gray leaves, white variegation, scarlet flower.....		2-2½	2½-3½	3½-5	
CHERIDOPSIS candidissima. V for Victory. Forms clusters of pulverulent erect angular leaves, large yellow to pink flower in winter.....	2-3				
CRASSULA arborescens variegata. Tri-colored Jade. Variegated in pink, cream, white and green.....		2¼-4			
EUPHORBIA obesa. Basket Ball. Spherical, very hard. A very curious plant from South Africa where further exportation is prohibited.....					1¼-1½
EUPHORBIA submammillaris. Corn Cob. Columnar green stems which branch freely....	2-3				
FAUCARIA tigrina hybrids. Tiger Jaws. Broad triangular leaves variously dotted and toothed. Yellow flowers in fall.....	2-2½				
GASTERIA hybrids. Ox Tongue. Tall, 2-ranked leaves, spotted with white. Very durable.....	1½-2½	2½-3½			
GASTERIA verrucosa hybrid. Rice Gasteria. Gray green leaves dotted with white.....		2-3			
HAWORTHIA royal highness. Tegelberg's hybrid. Rosettes of stout pointed leaves, with many raised white dots.....		2-3	3-4		
HAWORTHIA margaritifera. Mother-in-law's Tongue. Rosettes of sharply tapering leaves bearing irregularly spaced, raised white dots.....		2-2½			
HAWORTHIA fasciata. Zebra Plant. Rosettes sharply tapering upright leaves bearing raised white dots in transverse bands.....		2-2½			
KALANCHOE tomentosa. Panda Plant. Broad leaves covered with silver plush, brown spots on margins.....	2-3	3-5			
PLEIOSPILOS bolusii. Split Rock. One to three pairs of thick leaves that resemble stones. Yellow to pink flowers in the fall.....	2-2½	2½-3			
PLEIOSPILOS nelii. Cleft Stone. More globular and compact than Bolusii. Slower growing. Yellow to pink flower in late winter.....	2-2½				
ROSCHEA falcata. Scarlet Paint Brush. Keel shaped, gray green leaves in opposite pairs, large trusses of scarlet flowers in summer.....	1½-2½	2½-3½	4-5	5-7	
SEMPERVIVUM assorted. House Leeks. Compact rosettes of various types.....	2-2½				
STAPELIA hirsuta hybrids. Hairy Star Fish Flower. Erect cactoid branches often looking like miniature Arizona Giants. Large star shaped flower bearing many short hairs.....	2-4				
STAPELIA variegata. Spotted Toad Flower. Angular notched branches, freely clustering, peculiar spotted, star shaped flower with disk in center. Odiferous.....	2-3				
STOMATIUM agninum. Rosettes of triangular, fleshy, gray-green leaves, yellow flower.....	2-2½				
STOMATIUM fullerii. Clustering rosettes, toothed, small, thick leaves.....	2				